



## ANDY BLUNT

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As a founding partner, Executive Chairman and Chief Executive Officer of HBS Andy has helped build a trusted national brand for federal and state lobbying with revenues and a client base to match. While Andy is leading the firm with its remarkable growth trajectory, clients continue to turn to him for help managing a crisis, polishing a brand, and understanding how government works and how to make it work for them.

Andy advises top executives in boardrooms across the country and political candidates and elected leaders at all levels of government. He is a trusted advisor nationally whose extensive network of personal relationships is built on his lifelong immersion in politics and public policy.

A tireless advocate, Andy has helped companies of all sizes successfully navigate complex legislative and regulatory environments and is consistently recognized as one of Washington's "Top Lobbyists" by national media. Andy earlier served as Chief Operating Officer of HBS and established one of the largest networks of state lobbyists in the country from the ground up - effectively opening new policy fronts and opportunities for the firm's clients in each of its offices in nine state capitals.

Andy and HBS COO Gregg Hartley founded the firm in 2018 with Bloomberg recognizing their success as it named HBS its Top New Startup. Nationwide, the firm employs more than seventy government affairs professionals today who represent over 300 clients.

Andy's political success has earned him a national reputation as a trusted strategist. He has served as an advisor to two Presidential campaigns, managed multiple winning statewide campaigns, as well as several state House and Senate campaigns.

Andy is a Missouri native and earned a Juris Doctor from the University of Missouri - Columbia and dual-bachelors from Southwest Baptist University in Bolivar, Missouri.

